

Product Fulfilment by Brand

Prospective clients are often unclear about which products and services are provided by their hotel brand and which should be acquired by a third-party like VENZA.

To guide initial conversations, the table below displays brand fulfilment of products that are similar to those offered by VENZA.

The chart is divided by VENZA product and major brand. Items marked with a ✓ are typically provided by the brand. All other items are not typically* provided by the brand and must be provided by the management company.

Leading Brands*

VENZA Program Offerings	BW	Choice	Hilton	Hyatt	IHG	Marriott
Program Coach						
Risk Dashboard & Reporting						
Security Awareness Content			✓			✓
Learning Management System			✓		✓	✓
Hospitality Webinar Series						
Spot Check Awareness Auditing						
Phishing						
Policy Templates Library			✓			✓
Data Breach Coverage						
Vendor Security Assessment Tool						
ASV Scanning	✓		✓ **		✓	✓ **
PCI SAQ Assistance						
Penetration Testing						
Privacy Management						



Ready to elevate your game?

Contact Sales to sign up or add new products to your contract. sales@venzagroup.com

*Based on VENZA's experience. Individual requirements may vary. Always confirm responsibilities with a qualified brand representative.

**Exceptions may apply. Please call for details.